

**Quarterly Financial Report – Alcoholics Anonymous (“AA”)**  
**June 30, 2026 (Second Quarter) Unaudited Financial Statements**

**Part I: Overview and Intended Use**

The purpose of the Quarterly Financial Report (“QFR”) is to provide regular updates on the financial status of its service entities – the General Service Board of Alcoholics Anonymous, Inc. (“GSB”), Alcoholics Anonymous World Services, Inc. (“AAWS”) and the AA Grapevine, Inc. (“AAGV”) that may be shared with the Fellowship of AA. The operations of these entities include all operations of the General Service Office and Grapevine Office at 475 Riverside Drive in New York City. Pursuant to an Advisory Action of the 73<sup>rd</sup> General Service Conference, this report is distributed each quarter, in English, French and Spanish, to all Conference Members following the quarterly meetings of the GSB. An Advisory Action of the 75th GSC has expanded the QFR Scope to include reporting on current capital projects and current and estimated maintenance costs. These statements are unaudited and as such are subject to revision.

The QFR Consists of:

- Narrative – Parts II through V Below
- AAWS/GSB Financial Statements
  - Comparative Balance Sheet
  - Comparative Income Statement
  - Statement of Functional Expenses
  - Capital Projects Report
  - Reserve Fund History
  - 2026 Reforecast Budget
  - 2026 Reforecast Capital Budget
- AAGV Financial Statements
  - Statement of Activities – Grapevine
  - Statement of Activities – La Viña
  - Statement of Financial Position/Balance Sheet
  - Rolling Cash Flow Forecast

*Note: Balance Sheet and Statement of Financial Position are terms for standard financial reports that show a schedule of assets, liabilities and net assets (assets left over after liabilities). Income Statement and Statement of Activities are both terms for a schedule of revenue, income, and gains minus expenses and losses.*

*All dollar amounts are stated in US dollars. M = millions of dollars. K (or k) = thousands of dollars.*

**Respectfully Submitted by the Trustees Finance and Budgetary Committee on behalf of the GSB.**

## Part II: AAWS/GSB Financial Statements

Consistent with past practice, throughout the year accounting, unaudited reporting, and budgeting for AAWS and the GSB are consolidated. The breakdown for each individual entity is provided annually in the audited financial statements that are available to everyone in the Final Conference Report.

### II. A. Executive Summary

For the six months ended June 30, 2026 (Q2 2026), total operating revenue is \$10,329,213, which is almost the same as the year to date (YTD) budget of \$10,318,128. Total operating expenses before depreciation are \$9,561,563, which is \$481,936 less than the YTD budget of \$10,043,499. Operating surplus before depreciation is \$767,650 compared to a YTD budgeted surplus of \$274,629. These figures do not include GSO retrofit expenditures, which are \$1,886,762 since the beginning of the project and \$1,306,573 YTD.

### II. B. AAWS/GSB Key Financial Indicators (“KFIIs”)

**GREEN** – Favorable Variance

**YELLOW** – Unfavorable Variance, Informative

**RED** – Unfavorable, Trustees Finance/Board action and/or discussions ongoing

| Indicator                                              | Q2 2026 Actual Versus YTD Budget           | Q2 2026 Actual Versus Q2 2025                  |
|--------------------------------------------------------|--------------------------------------------|------------------------------------------------|
| Contributions                                          | \$5.018M vs \$4.830 4% more than budget    | \$5.018M vs \$4.643M, 8% more than prior year  |
| Gross Literature Sales                                 | \$8.151M vs \$9.566M, 15% less than budget | \$8.151M vs \$8.307M, 2% less than prior year  |
| Net Literature Sales (Gross Margin) <sup>1</sup>       | \$4.879M vs \$5.083M, 4% less than budget  | \$4.879M vs \$4.239M, 15% more than prior year |
| Gross Margin as a Percentage of Gross Literature Sales | 59.9% versus 53.1%                         | 59.9% versus 51.0%                             |
| Operating Expenses before depreciation                 | \$9.562M vs \$10.043M, 5% less than budget | \$9.562M vs \$9.321, 3% more than prior year   |
| Operating Surplus before depreciation                  | \$768K vs \$275K                           | \$768K vs \$(32K)                              |
| Reserve Coverage (# of months)                         | 4.97                                       | 6.42                                           |

<sup>1</sup>To explain gross margin, if a hard cover Big Book is sold for \$15, \$15 goes to gross literature sales. If that book cost \$6.12 to print and mail, net sales are what we keep, in this case \$8.88. The Gross Margin percentage on this sale is  $8.88/15.00 = 59\%$ .

## II. C. Comparative Balance Sheet Notes

*Cash* – Cash decreased \$1.680M from the comparable prior year period due to the International Convention (IC). Cash accumulated from IC registrations was spent on IC production in the second and third quarters of 2025. The International Convention has a separate budget and profit and loss (P&L) statement, but the funds received and disbursed are recorded on our Balance Sheet in accordance with generally accepted accounting principles (GAAP) because they are our assets. A detailed budget and P&L for the 2025 IC was the responsibility of the convention management vendor, Talley Management Group (TMG), with AAWS Board oversight. The IC P&L was included in the financial statements section of Q1 2026 QFR.

*Accounts Receivable* – Accounts receivable, including the receivable from Grapevine, decreased \$344K from the prior year due to increased collection of literature receivables.

*Prepaid Expense* – Prepaid expense decreased by \$3.747M because prepaid expenses associated with the Convention were moved in July 2025 from prepaid expense to the Convention income statement as expenses.

*Literature Inventory* – Literature inventory decreased by \$998K due to the selling out of the facsimile first edition Big Book in the first quarter of 2026 and careful inventory management. Since cash is tied up in inventory before it is sold, the AAWS Board carefully reviews printing of literature to meet needs without maintaining excessive levels of inventory.

*Net Fixed Assets* – Net Fixed Assets (durable property used for more than one year) increased by \$6.156M due to creation of the “Right-to-Use” Asset which quantifies the economic benefit of the new 10 year lease for 475 Riverside Drive which began on January 1, 2026.

*Postretirement Medical Fund* – These assets of \$10.173M and liabilities of \$5.624M relate to the postretirement medical insurance program which was closed to new hires as of 2016. Asset values vary throughout the year based on premium payments and changes in market value. The liability is recalculated annually by our actuaries based on changes in medical insurance premiums and retiree life expectancies. The plan currently has \$4.549M more investment assets than required to meet expected benefits when due.

*Accounts Payable and Accrued Expenses* – Accounts payable and accrued expenses decreased \$1.228M due to prompter payments to vendors.

*Defined Benefit Pension Liability* – The defined benefit pension plan was closed to new hires as of January 1, 2013. The assets are held in an irrevocable trust from which benefits are paid. The amount as of June 30, 2026, \$(13.592 M), is a negative liability which represents the fact that assets in the plan exceed benefit obligations. The liability is recalculated annually by our actuaries. The plan currently has more investment assets than required to meet expected benefits when due.

*Rent Lease Liability* – This reflects the present value of the liability for the current lease at 475 Riverside Drive which began January 1, 2026. Present value is how much money you would have to set aside today in an interest bearing account to make future payments. This amount is recalculated annually.

## **II. D. Budget – General (applies to all entities)**

The budget, per our Bylaws, is approved by the General Service Board (“GSB”) at its Q1 meeting. Each July, the budget is reforecast to reflect any actions by the General Service Conference and any needed adjustments to plans and to reflect the actual income and expenses for the year so far. A budget reforecast is approved by the GSB at its Q3 meeting and from then on becomes the budget for the remainder of the year. The concept of a reforecast budget in July allows for budget revision to reflect any actions by the General Service Conference.

*The QFRs for the 1<sup>st</sup> and 2<sup>nd</sup> Quarters are based on the Original Budget. The QFRs for the 3<sup>rd</sup> quarter and full year are based on the Reforecast Budget.*

## **II. E. Budget – AAWS/GSB**

The 2026 reforecast budget was approved by the GSB at its August 3, 2026 meeting and is included in the Financial Statements section of this Quarterly Financial Report. The AAWS/GSB capital budget reflects the cost of the office retrofit that allowed for the elimination of the space on the 8<sup>th</sup> floor when the lease for that space expired at the end of 2025.

## **II. F. Income Statement Notes**

*Revenue* – As noted above, contributions are 4% more than YTD budget and 8% more than the comparable period last year. The Self-Support Subcommittee of the AAWS Finance Committee works to increase the effectiveness of communication explaining how contributions make possible essential member services and support for those seeking help. At its October 30, 2025 meeting, the AAWS Board approved a monthly activity communication to Conference members that is initiated from the Self-Support Finance assignment. This communication is developed in consultation with the AAWS Treasurer, Chair of the General Service Board, and General Manager with regular updates provided to the AAWS Self-Support Subcommittee. These communications began in November 2025 and have continued with a monthly cadence since then.

**In 2025, Seventh Tradition Self-Support contributions covered 57% of operating expenses. In the first two quarters of 2026, Seventh Tradition Self-Support contributions covered 52% of operating expenses. We rely on Seventh Tradition contributions and literature sales to serve the Fellowship.**

Gross literature sales were 15% less than YTD budget and 2% less than the comparable period last year, primarily due a decline in sales of the Plain Language Big Book (PLBB) as the PLBB transitioned from its introductory sales rate to its ongoing sales rate.

*Expense* – Overall, operating expenses before depreciation were 5% below YTD budget but 3% more than the comparable period last year (compared to a US inflation rate of 3.4% for the twelve months ending in July 2026).

*Operating Surplus before Depreciation* – This metric is similar to earnings from operations used in non-profit and for-profit settings. It excludes:

- Depreciation - a non-cash expense for long-lived assets previously purchased and ‘capitalized’
- Support for La Viña (per Advisory Action, the deficit on publishing La Viña is covered as a service from the General Service Board)
- Volatile financial results such as changes in investments and obligations for pensions and postretirement obligations.

Operating Surplus Before Depreciation was \$768K which is more than the \$275K YTD budgeted surplus and better than the \$32K deficit in the comparable period last year.

*Non-Operating Revenue* – Non-operating revenue consists of interest on the reserve fund and gains/losses/income on the investments in the postretirement medical fund.

*Non-Operating Expense* – Non-operating expenses include La Viña support, changes in valuation of pension assets and liabilities, utilization of the World Service Meeting (WSM) Fund and International Literature Fund (ILF)<sup>1</sup> and reserve fund draws provided to AAGV. Since AAWS and GSB have a consolidated budget, reserve draws for AAWS do not reflect as a non-operating expense on the income statement.

<sup>1</sup> The WSM Fund is used to help WSM Delegates attend the event if their structures request financial support. The fund is used to assist countries with development, translation, production, and purchasing of literature.

## Part III: AAGV Financial Statements

### III. A. Executive Summary

Grapevine's 2<sup>nd</sup> quarter income from operations improved by \$46k year over year. Non-print subscriptions across all sources continue to grow (19,930 vs 16,469 or +21%), while print subs decreased (40,954 vs 42,165 -3%).

Change in Accounting Estimate: In May 2026, Grapevine made a significant below-the-line adjustment to a Prior Year Accounting Estimate of \$403k. Grapevine transitioned to a new fulfillment platform in May 2026 which provided more advanced reporting for deferred revenue. Accounting for deferred revenue is very complex, and estimates in prior years were necessary without detailed reports. With the new platform, management noted that deferred income was understated by \$343k and revenue for GV book income had been overstated by this same amount. Additionally, management analyzed long-term accounts receivable reports provided by the fulfillment company and estimated that it was overstated by \$60k. Management contacted our auditing firm, BDO to discuss appropriate reclassification. It was determined that a one-time reduction of \$403k on the Statement of Activities during May 2026 was appropriate to offset the adjustments to deferred revenue and accounts receivable. These adjustments only impact Grapevine. La Viña financials were correct and did not require adjustment.

La Viña cost of service is \$219k, which is ~ \$11k lower than the budget, and an improvement of \$31k, or 5%, compared to the first six months of 2025. La Viña's subscriptions have declined year-over-year, but book sales are doing very well. We are strategizing to increase subscriptions. The net shortfall from La Viña subscriptions and book sales minus expenses does not flow to the AAGV corporate bottom line; instead, per Advisory Action, it is funded by the General Service Board.

### III. B. AAGV Key Financial Indicators ("KFIs")

**GREEN – Favorable or neutral Variance**

**YELLOW – Unfavorable Variance, Informative**

**RED – Unfavorable, Trustees Finance/Board action and/or AAGV Board discussions ongoing**

| Indicator                                      | Versus 2026 Budget<br>(Dollars in thousands '000) | Versus Prior Year<br>(6/30/2025)<br>(Dollars in thousands '000) |
|------------------------------------------------|---------------------------------------------------|-----------------------------------------------------------------|
| Total Grapevine ("GV")<br>Subscription Income  | \$1,093k vs \$1,038k, 5% above budget             | \$1,093 vs \$1,006k, 9% increase                                |
| Total GV Print-only<br>Circulation             | 40,954 vs 40,900-54 subscriptions above budget    | 40,954 vs 42,165, an anticipated decline of 3%                  |
| GV App + Online + GV<br>Complete Subscriptions | 19,930 vs 18,990, 940 subscriptions above budget  | 19,930 vs 16,469, a 21% increase                                |
| Total Circulation                              | 60,884 vs 59,890 – 994 subscriptions above budget | 60,884 vs 58,634, a 4% increase                                 |
| GV Subscription Net Profit<br>Percentage       | 60% vs 59%                                        | 60% vs 53%                                                      |

|                                             |                                                                                     |                                         |
|---------------------------------------------|-------------------------------------------------------------------------------------|-----------------------------------------|
| <b>GV Total Gross Margin (all products)</b> | \$894k versus \$971k, 8% below budget (attributed to Change in Accounting Estimate) | \$894k vs \$862k, an increase of 4%     |
| <b>GV Operating Expenses</b>                | \$1,028k versus \$1,043k, 1% lower than budget                                      | \$1,028k vs \$1,041k, a decrease of 1%  |
| <b>GV Net Loss</b>                          | \$(201k) versus \$(140k)-\$61 below budget                                          | \$(201k) vs \$(241k), a 17% improvement |
| <b>LV Total Gross Margin</b>                | \$103k vs \$97k, \$6k above budget                                                  | \$103k vs \$81k, a 27% improvement      |
| <b>LV Total Circulation</b>                 | 6,919 vs 7,647, 9% under budget                                                     | 6,919 vs 8,360, 17% decrease            |
| <b>LV Operating Expenses</b>                | \$310k vs \$312k, 1% below budget                                                   | \$310k vs \$318k, a decrease of 3%      |
| <b>LV Support from GSB</b>                  | \$(219) vs \$(230), \$11k improvement compared to budget                            | \$(219k) vs \$(251k), a decrease of 13% |

### III. C. Statement of Financial Position Notes

*Cash and Cash Equivalents* – Cash increased \$28k year-over-year due to cost savings and the one-time retirement medical reimbursement in November 2025. Grapevine received a \$200k draw from the reserve fund in February 2026 compared to \$150k in February 2025. These funds were used to support operations, including transition to a new fulfillment platform and production of new books.

Cash projections are being closely monitored. As part of the Reforecast, Grapevine Book sales are being reduced. Grapevine is reducing expenses to help offset reduced income recognizing the long-term goal of becoming self-supporting.

*Inventory & Work in Progress* – Inventory levels increased slightly due to reprinting popular titles and the production of two new books released during April and May. Additionally, Work in Progress is a new item on the balance sheet. This represents the remaining investment in the upgrade of the fulfillment platform.

*Accounts Payable* – Accounts Payable declined \$242k year-over-year due to the one-time retirement medical reimbursement in November 2025 and overall cost reductions.

*Subscription Liability Fund* – this \$540k fund is the liability for unfulfilled Grapevine subscriptions (and not part of the Reserve Fund). The Grapevine Board now recognizes that with alternative delivery means through apps, website and email, the cost of fulfillment to subscribers can be greatly reduced. The General Service Board approved a reduction to the Subscription Liability Fund of up to \$200k.

*Deferred Subscriptions* – The total amount of subscriptions received is recorded as “deferred” until the subscription is fulfilled – magazines are mailed, or time passes for a digital subscription. Approximately one-third of these amounts are held in the subscription liability fund (See Section IV below) which provides the funding to fulfill obligations to these subscribers should publication of the magazine or support for the app otherwise cease for new subscribers.

## **II. D. and II. E. Reforecast Budgets – AAGV & La Viña**

The 2026 Reforecast budget was approved by the AAGV Board and the General Service Board at the July 2026 board weekend.

### Subscription revenue and expenses:

Grapevine ended 2025 with an average circulation of 58,574 for all products. The 2026 Budget projected total circulation to average 59,936 for the year. As expected, print magazine subscriptions have decreased while the app, online and complete increased through May 2026. Sub counts for complete, online and the app have been above the 2026 Budget. Therefore, these all have increased sub counts in the Reforecast while the print magazine is slightly lower. The Reforecast circulation average is projected to be 60,957 which is 1,021 higher than the 2026 Budget. The 2026 Budget had Total Subscription Income as \$2,095k. This is increased to \$2,176k for the Reforecast.

Additionally, with reduced printing costs, overall costs to produce Grapevine subscription items have been reduced in 2026. Total direct costs were \$889k in 2025. The 2026 Budget projected direct costs to be \$839k and is being increased slightly to \$862k in the Reforecast. This factors in increased storage and mailing costs.

Gross margin on subscriptions is projected to \$1,314k, which is \$58k higher than the budget and \$139k higher than last year.

### Content revenue and expenses:

The 2026 Budget approved in January 2026, utilized GV 2025 Book revenue of \$992k which was overstated by \$165k due to the Change in Accounting Estimate. Therefore actual 2025 GV Book revenue was \$827k. For the Reforecast, 2026 Book revenue is reduced from a Budgeted amount of \$1,047k to \$841k. This is a reduction of \$170k for 2026 Book revenue compared to 2026 Budget, but \$14k higher than 2025 Book revenue.

Through May 2026 compared to May 2025 WITHOUT book income is as follows:

January-May 2025: \$318,800

January-May 2026 \$312,415

AAGV will announce a price increase effective January 1<sup>st</sup> 2027 in October 2026. We find this will drive sales up above the usual holiday expectations. Additionally, our new “Book of the Month” program starts in August and that will increase end of year sales. Specialty item sales are also expected to increase later this year, with new holiday greeting cards introduced.

The Reforecast also reduces the direct content cost to \$323k which is \$51k lower than the 2026 Budget. Content Gross Margin is expected to \$587k which is \$162k lower than the 2026 Budget.

Overall Gross Margin for Grapevine is projected to be \$1,900k. This is \$104k lower than the 2026 Budget (which was overstated because it was based on the incorrect book income recorded in 2025)

### Grapevine expenses:

Grapevine operating expenses are Reforecast to be \$24k lower than the 2026 Budget and \$67k lower than 2025. However, during 2025, the fulfillment vendor provided \$46k credit against 2025 invoices.

When factoring this credit, 2026 expenses are projected to be \$113k lower than 2025. This is a combination of adjustments to the staff reduction, website costs, fulfillment expenses, professional fees and office expenses.

#### Grapevine bottom line:

The net deficit for Grapevine's Reforecast is now projected to be \$286k. This is a setback of \$87k compared to the 2026 Budget.

### **LA VIÑA**

#### Subscription revenue

La Viña circulation increased significantly during 2024 and the first half of 2025, then magazine subscriptions began declining and have not yet recovered. The 2026 Budget projected that LV circulation to be 7,984 which was slightly higher than final 2025 circulation of 7,951.

However, for the first 6 months of 2026, print subs have been lower than budget while the other formats have been slightly above budget. The Reforecast continues this trend but anticipates a boost with the 30<sup>th</sup> La Viña Anniversary promotions. The overall Reforecast is projecting total 2026 circulation to be 7,060 which is 892 lower than 2025. A task force has been assembled to address magazine circulation.

La Viña revenue per copy is higher than expected, which improves subscription income. We discovered that price increases impact La Viña subs sooner as LV subscribers tend to have shorter terms. The 2026 Budget projected La Viña subscription income to be \$148k. The 2026 Reforecast is reducing this to \$139k. Overall, La Viña gross margin for subscriptions is Reforecast to be \$47k which is \$8k lower than the budget.

#### Content revenue and COGS:

La Viña's 2026 Budget projected \$224k in content revenue with the gross margin to be \$165k. Sales are strong year-to-date, and we expect the trend to continue. Book income has been increased, and total content revenue is projected to be \$236k which is \$12k higher than the budget. Cost of Goods is calculated to be 29% of sales — this factors in all costs including COGS, shipping, etc.

Overall, the Reforecast is reducing Gross Margin for La Viña by \$5k.

#### La Viña Expenses:

La Viña expenses are Reforecast to be \$619k which is about \$7k lower than the 2026 Budget. This is mostly due to small adjustments to salary, benefits and fulfillment.

#### La Viña Bottom Line

The La Viña Reforecast bottom line has a minimal change from the 2026 Budget. The GSB contribution is projected to be \$432k which is \$2k lower than the 2026 Budget. Additionally, this is \$46k lower than 2025 and \$138k lower than 2024.

### **Part III. F. June 2026 Income Statement Notes**

#### **Grapevine:**

**Summary:** Grapevine circulation and income continue to do well through June 2026. Although it is slightly lower than in previous months, total subscriptions are above budget by 994 with all components exceeding budget. Subscription income is over the budget by \$55k including the Gift Certificate catch up from prior years.

Other Published Income is below budget by \$148k through June 2026. 2026 Revenue was reduced by \$35k in May which was income related to estimates that were recorded incorrectly earlier in the year. Book sales in 2025 were also overstated due to the accounting estimates for deferred income and revenue. This is being adjusted "below the line". When factoring the adjustments, Book revenue in 2026 and 2025 are similar.

Total Gross Margin is \$76k lower than the budget and operating expenses are below budget by \$15k, and the GV bottom line is a \$61k deficit compared to the budget.

#### **Detail**

In January 2026, both Grapevine and La Viña recognized a one-time gift subscription income catch-up. This was a calculation from the fulfillment vendor of all the months when gift subs had zero income. This was created when gift subscriptions were valued at \$0 at the time of redemption. However, these were all CTM and Gift Certificates purchased for the cost of the subscription by a contributor. The one-time amount for GV was \$21k.

Subscription income is \$1,093k which is \$55k higher than the budget and \$87k higher than last year. Direct cost for subscriptions is higher than budget by \$8k, but \$35k lower than last year. Postage is over budget since we are mailing more magazines than budgeted throughout the first 6 months of 2026. Gross margin on subscriptions is \$661k, a \$47k improvement over the budget and a \$122k improvement over 2025.

Overall, Other Published items revenue is \$387k which is lower than the budget by \$148k. The Reforecast for July to December reduces the projected Book sales. COGS are \$24k below budget. Gross Margin for Other Published Items is \$233k, which is \$123k below budget.

Total Gross margin for Grapevine is \$894k, which is \$76k below the budget but is an improvement of \$33k compared to the prior year.

Grapevine Operating Expenses are \$1,028k, which is lower than the budget by \$15k and \$14k lower than last year. However, last year, the fulfillment vendor issued a \$46k credit to GV. Factoring in this credit, GV expenses reduced \$60k year over year, which is about 5%.

The operating loss through June is \$133k which is \$61k below the budget but a \$46k improvement compared to last year. The Net Deficit (after Depreciation and Interest Income) for Grapevine is \$201k, which is a \$61k deficit compared to the budget but a \$40k improvement compared to last year.

Below Net Income (Loss) is the one-time Adjustment for Prior Year Accounting Estimate of \$403k which was discussed and approved with the auditors.

**La Viña:**

**Summary:** La Viña subscriptions are 728 below budget and 1,441 lower than last year.

La Viña also recognized a one-time revenue adjustment of \$2k for unrealized income for Gift Certificates and CTM previously redeemed for \$0. Because of this, LV sub income is \$69k which is \$2k below budget.

However, Other Published Items is \$113k which is \$11k over budget.

La Viña operating expenses are \$310k, which is \$2k below the budget and \$9k lower than last year. The operating shortfall before depreciation is \$207k and \$219k after depreciation. Overall, La Viña's bottom line is a \$11k improvement over the budget and a \$31k improvement compared to last year.

**Detail:**

Subscription numbers for La Viña remain below budget through June, and subscription income is \$2k below that budget and \$1k higher than last year. COGS is equal to the budget and \$3k lower than last year. Gross Margin on subscriptions is \$23k, which is \$2k lower than the budget but \$3k higher than last year.

Although LV is overall below budget and last year, LV does have improvement in Online, Complete subscriptions compared to budget and last year. Additionally, revenue per copy increased substantially year over year for the print magazine and the LV app. Along with the one-time Gift Certificate catch-up, this is helping the total subscription income for LV stay close to budget.

La Viña Other Published Items revenue is \$113k which is \$11k above budget and \$25k higher than last year. There continues to be strong demand for LV books. COGS is \$3k over budget and gross margin is an \$8k improvement compared to the budget and \$19k higher than last year.

Total Gross Margin is \$103k, which is \$6k higher than the budget and \$22k above last year.

La Viña operating expenses are \$310k, which is \$2k lower than the budget and \$9k lower than last year. The Operating shortfall is \$177k which is \$1k higher than the budget, and \$24k improvement compared to last year. Overall, La Viña's bottom line after depreciation is a deficit of \$219k which is a \$11k improvement compared to budget and \$31k improvement compared to last year.

**Part IV: Reserve Fund and Grapevine Subscription Liability**

As of June 30, 2026, the Reserve Fund Assets total \$9.851M consisting of cash and certificates of deposit. Less the liability for unfulfilled Grapevine subscriptions of \$540K, the Reserve Fund Balance is \$9.311 million. As of June 30, \$1.884M of the \$2.1M approved for the retrofit has been drawn down.

Based on the 2026 expense budgets for GSO, Grapevine and La Viña (total \$22.460 million) the reserve fund balance is equal to 4.97 months of operating expenses. Once the entire amount authorized to be drawn for the retrofit is actually drawn, the reserve fund is expected to be at about 4.79 months of operating expenses. Note that the calculation of months of operating expenses is influenced both by (1) the size of the Reserve Fund Balance and (2) the level of GSO, Grapevine and La Viña expenses.

A 10 year history of the reserve fund balance and months of operating expenses is included in the financial statements.

**Part V: Other Notable Items**

None.

AAWS/GSB

# FINANCIAL STATEMENTS

UNAUDITED

**Alcoholics Anonymous World Services**  
**General Service Board of Alcoholics Anonymous**  
**Comparative Balance Sheet**  
**End of June 2026**

|                                         | 06/30/26          | 06/30/25          | CHANGE             |
|-----------------------------------------|-------------------|-------------------|--------------------|
| <b>ASSETS</b>                           |                   |                   |                    |
| <b>Current Assets</b>                   |                   |                   |                    |
| Cash                                    | 1,295,852         | 2,975,812         | (1,679,960)        |
| Accounts Receivable (Literature + GV)   | 1,026,229         | 1,369,773         | (343,543)          |
| Prepaid Expense                         | 707,980           | 4,454,798         | (3,746,818)        |
| Literature Inventory                    | 2,137,866         | 3,135,638         | (997,773)          |
| Reserve Fund                            | 9,850,579         | 12,481,173        | (2,630,594)        |
| <b>Total Current Assets</b>             | <b>15,018,507</b> | <b>24,417,195</b> | <b>(9,398,688)</b> |
| <b>Fixed Assets</b>                     |                   |                   |                    |
| Fixed Assets                            | 11,210,913        | 5,054,797         | 6,156,116          |
| Accumulated Depreciation                | (1,662,999)       | (3,239,453)       | 1,576,455          |
| <b>Net Fixed Assets</b>                 | <b>9,547,914</b>  | <b>1,815,343</b>  | <b>7,732,571</b>   |
| <b>Other Assets</b>                     |                   |                   |                    |
| Postretirement Medical Fund             | 10,173,062        | 9,197,255         | 975,807            |
| <b>Total Other Assets</b>               | <b>10,173,062</b> | <b>9,197,255</b>  | <b>975,807</b>     |
| <b>Total ASSETS</b>                     | <b>34,739,483</b> | <b>35,429,793</b> | <b>(690,310)</b>   |
| <b>LIABILITIES</b>                      |                   |                   |                    |
| Accounts Payable                        | 480,702           | 1,620,457         | (1,139,755)        |
| Accrued Expenses                        | 61,090            | 149,253           | (88,163)           |
| Defined Benefit Pension Liability       | (13,591,589)      | (11,414,732)      | (2,176,857)        |
| Sales Tax                               | 4,213             | 5,457             | (1,244)            |
| Deferred Revenue                        | 0                 | 5,931,070         | (5,931,070)        |
| Grapevine Subscription Liability        | 540,000           | 540,000           | 0                  |
| Employee Withholding                    | 29,268            | 33,019            | (3,751)            |
| Postretirement Benefit                  | 5,624,496         | 5,189,509         | 434,987            |
| Rent Lease Liability                    | 7,210,868         | 949,133           | 6,261,734          |
| <b>Total LIABILITIES</b>                | <b>359,047</b>    | <b>3,003,165</b>  | <b>(2,644,118)</b> |
| <b>NET ASSETS</b>                       |                   |                   |                    |
| Reserve Fund                            | 9,310,579         | 11,941,173        | (2,630,594)        |
| Postretirement Medical Fund             | 4,548,566         | 4,007,746         | 540,820            |
| Capital Projects Fund                   | 2,233,022         | 715,908           | 1,517,115          |
| Defined Benefit Pension Liability       | 13,591,589        | 11,414,732        | 2,176,857          |
| General Fund                            | 4,696,680         | 4,347,069         | 349,611            |
| <b>Total NET ASSETS</b>                 | <b>34,380,436</b> | <b>32,426,628</b> | <b>1,953,808</b>   |
| <b>Total LIABILITIES AND NET ASSETS</b> | <b>34,739,483</b> | <b>35,429,793</b> | <b>(690,310)</b>   |

**A.A. World Services and General Service Board Consolidated  
Comparative Income Statement  
For the Six Months Ended June 30, 2026**

| Account                                                | Current YTD<br>Jan-26 to<br>June-26 | Last YTD<br>Jan-25 to<br>June-25 | Variance This<br>Year to Last<br>Year | Budget YTD<br>Jan-26 to<br>June-26 | Variance This<br>Year to Budget |
|--------------------------------------------------------|-------------------------------------|----------------------------------|---------------------------------------|------------------------------------|---------------------------------|
| <b>Operating Revenue</b>                               |                                     |                                  |                                       |                                    |                                 |
| Contributions                                          | 5,017,679                           | 4,642,998                        | 374,681                               | 4,830,000                          | 187,679                         |
| International (2026 includes WSM)                      | 78,714                              | 36,636                           | 42,078                                | 33,000                             | 45,714                          |
| General Service Conference                             | 353,786                             | 370,302                          | (16,516)                              | 372,029                            | (18,243)                        |
| Gross Literature Sales                                 | 8,150,841                           | 8,307,207                        | (156,366)                             | 9,565,841                          | (1,415,000)                     |
| Literature Shipping Charges                            | 128,304                             | 197,394                          | (69,090)                              | 221,105                            | (92,801)                        |
| Literature Discounts                                   | (121,764)                           | (566,720)                        | 444,956                               | (373,799)                          | 252,035                         |
| Cost of Goods Sold                                     | 3,278,347                           | 3,698,413                        | (420,066)                             | 4,330,048                          | (1,051,701)                     |
| Gross Margin                                           | 4,879,035                           | 4,239,468                        | 639,567                               | 5,083,099                          | (204,064)                       |
| <b>Total - Operating Revenue</b>                       | <b>10,329,213</b>                   | <b>9,289,404</b>                 | <b>1,039,809</b>                      | <b>10,318,128</b>                  | <b>11,085</b>                   |
| <b>Operating Expense</b>                               |                                     |                                  |                                       |                                    |                                 |
| Salary & Benefits                                      | 5,723,552                           | 5,536,042                        | 187,511                               | 6,302,667                          | (579,115)                       |
| Payroll Taxes                                          | 396,340                             | 376,553                          | 19,787                                | 434,500                            | (38,160)                        |
| Professional Fees                                      | 730,902                             | 660,432                          | 70,470                                | 606,875                            | 124,027                         |
| Printing, Postage, Supplies, and Subscriptions         | 259,177                             | 316,822                          | (57,645)                              | 195,212                            | 63,965                          |
| Data, Automation & Website                             | 348,645                             | 318,696                          | 29,949                                | 374,265                            | (25,620)                        |
| Insurance                                              | 46,506                              | 43,435                           | 3,071                                 | 48,500                             | (1,994)                         |
| Facility & Equipment                                   | 641,255                             | 650,628                          | (9,372)                               | 639,904                            | 1,352                           |
| Travel & Meetings                                      | 1,415,186                           | 1,418,562                        | (3,376)                               | 1,441,578                          | (26,392)                        |
| <b>Total - Operating Expense</b>                       | <b>9,561,563</b>                    | <b>9,321,169</b>                 | <b>240,394</b>                        | <b>10,043,499</b>                  | <b>(481,936)</b>                |
| <b>Operating Surplus/(Deficit) Before Depreciation</b> | <b>767,650</b>                      | <b>(31,765)</b>                  | <b>799,415</b>                        | <b>274,629</b>                     | <b>493,021</b>                  |
| Depreciation Expense                                   | 283,585                             | 379,949                          | (96,364)                              | 475,000                            | (191,415)                       |
| <b>Operating Surplus/(Deficit) After Depreciation</b>  | <b>484,064</b>                      | <b>(411,714)</b>                 | <b>895,778</b>                        | <b>(200,371)</b>                   | <b>684,435</b>                  |
| Non-Operating Revenue                                  | 864,103                             | 741,743                          | 122,361                               | 0                                  | 864,103                         |
| Non-Operating Expense**                                | 461,776                             | 441,014                          | 20,762                                | 304,000                            | 157,776                         |
| <b>Non-Operating Surplus/(Deficit)</b>                 | <b>402,327</b>                      | <b>300,729</b>                   | <b>101,598</b>                        | <b>(304,000)</b>                   | <b>706,327</b>                  |
| <b>Total Surplus/(Deficit)</b>                         | <b>886,391</b>                      | <b>(110,986)</b>                 | <b>997,377</b>                        | <b>(504,371)</b>                   | <b>1,390,762</b>                |

\*\*Withdrawals from the Reserve Fund for Grapevine are an expense for GSB and revenue for GV, netting to 0 on a consolidated basis.

A.A. World Services, Inc  
General Service Board  
Statement of Functional Expenses  
From January 2026 to June 2026

| Financial Row                            | Literature Development<br>and Distribution | Regional Forums | Archives | Nominating | International<br>Assignment | Communications | International<br>Convention | Language Services | Self Support/Finance | Staff Assignment | Public Information | Cooperation with the<br>Professional<br>Community | Treatment/<br>Accessibilities/ LIM |
|------------------------------------------|--------------------------------------------|-----------------|----------|------------|-----------------------------|----------------|-----------------------------|-------------------|----------------------|------------------|--------------------|---------------------------------------------------|------------------------------------|
| Expense                                  |                                            |                 |          |            |                             |                |                             |                   |                      |                  |                    |                                                   |                                    |
| Salaries                                 | 543,909                                    | 68,351          | 245,236  | 95,864     | 52,694                      | 351,737        | 0                           | 205,192           | 68,888               | 87,972           | 78,725             | 81,960                                            | 76,052                             |
| Employee Benefits                        | 114,342                                    | 18,569          | 48,674   | 18,100     | 19,245                      | 41,041         | 0                           | 39,865            | 15,474               | 17,805           | 16,131             | 16,131                                            | 16,037                             |
| Retirement Plan Contributions            | 28,619                                     | 4,668           | 12,235   | 4,550      | 4,927                       | 17,445         | 0                           | 9,996             | 3,890                | 4,479            | 4,055              | 4,055                                             | 4,031                              |
| Payroll Taxes                            | 48,116                                     | 7,848           | 20,570   | 7,649      | 8,283                       | 29,329         | 0                           | 16,805            | 6,540                | 7,530            | 6,817              | 6,817                                             | 6,777                              |
| Professional Fees                        | 55,869                                     | 22,083          | 1,609    | 2,361      | 14,764                      | 9,844          | 4,425                       | 7,488             | 4,024                | 2,435            | 17,810             | 1,151                                             | 6,728                              |
| Printing, Postage, and Supplies Expenses | 6,898                                      | 6,374           | 546      | 54         | 74                          | 15,498         | (34,657)                    | 1,085             | 5,056                | 218              | 5,411              | 1,054                                             | 176                                |
| Data, Automation & Website               | 9,490                                      | 1,462           | 6,201    | 1,425      | 1,544                       | 170,563        | 0                           | 3,009             | 1,219                | 1,403            | 1,270              | 1,270                                             | 1,263                              |
| Insurance                                | 0                                          | 0               | 0        | 0          | 0                           | 0              | 0                           | 0                 | 0                    | 0                | 0                  | 0                                                 | 0                                  |
| Facility & Equipment Expenses            | 104,468                                    | 16,862          | 51,404   | 16,436     | 17,798                      | 63,089         | 0                           | 36,194            | 14,051               | 16,189           | 14,647             | 14,648                                            | 14,562                             |
| Travel & Meetings Expenses               | 3,062                                      | 17,678          | 0        | 2,405      | 33,377                      | 14             | (16,329)                    | 351               | 0                    | 858              | (428)              | 7,454                                             | 0                                  |
| Total Operating Expense                  | 914,773                                    | 163,895         | 386,476  | 148,844    | 152,707                     | 698,560        | (48,561)                    | 319,984           | 119,141              | 138,890          | 144,438            | 134,539                                           | 125,627                            |
| Other Income and Expenses                |                                            |                 |          |            |                             |                |                             |                   |                      |                  |                    |                                                   |                                    |
| Other Expense                            | 0                                          | 0               | 0        | 0          | 37                          | 0              | 1,306                       | 0                 | 0                    | 0                | 0                  | 0                                                 | 0                                  |
| Total Net Expenses                       | 914,773                                    | 163,895         | 386,476  | 148,844    | 152,744                     | 698,560        | (47,256)                    | 319,984           | 119,141              | 138,890          | 144,438            | 134,539                                           | 125,627                            |

A.A. World Services, Inc  
General Service Board  
Statement of Functional Expenses  
From January 2026 to June 2026

| Financial Row                            | Corrections | International Literature Fund | General Service Conference | Total Program | Management & General | Trustee and Director Activities | Member Services | Legal, Licensing & Intellectual Property | Total Support | Grand Total |
|------------------------------------------|-------------|-------------------------------|----------------------------|---------------|----------------------|---------------------------------|-----------------|------------------------------------------|---------------|-------------|
| Expense                                  |             |                               |                            |               |                      |                                 |                 |                                          |               |             |
| Salaries                                 | 67,518      | 0                             | 88,228                     | 2,112,325     | 1,827,058            | 0                               | 234,229         | 222,651                                  | 2,283,938     | 4,396,263   |
| Employee Benefits                        | 14,912      | 356                           | 17,538                     | 414,222       | 573,679              | 0                               | 57,574          | 46,071                                   | 677,323       | 1,091,545   |
| Retirement Plan Contributions            | 3,748       | 0                             | 4,408                      | 111,106       | 98,659               | 0                               | 14,428          | 11,551                                   | 124,638       | 235,745     |
| Payroll Taxes                            | 6,302       | 0                             | 7,412                      | 186,795       | 165,868              | 0                               | 24,256          | 19,421                                   | 209,545       | 396,340     |
| Professional Fees                        | 2,725       | 0                             | 97,340                     | 250,655       | 467,235              | 12,105                          | 1,214           | 4,118                                    | 484,672       | 735,327     |
| Printing, Postage, and Supplies Expenses | 121         | 0                             | 4,566                      | 12,474        | 202,853              | 3,091                           | 436             | 5,665                                    | 212,046       | 224,520     |
| Data, Automation & Website               | 1,174       | 0                             | 1,381                      | 202,675       | 137,613              | 0                               | 4,610           | 3,747                                    | 145,970       | 348,645     |
| Insurance                                | 0           | 0                             | 0                          | 0             | 46,506               | 0                               | 0               | 0                                        | 46,506        | 46,506      |
| Facility & Equipment Expenses            | 13,540      | 0                             | 16,087                     | 409,977       | 420,968              | 1,601                           | 52,118          | 41,828                                   | 516,514       | 926,491     |
| Travel & Meetings Expenses               | 0           | 0                             | 1,087,737                  | 1,134,178     | 18,089               | 244,591                         | 0               | 0                                        | 262,679       | 1,396,857   |
| Total Operating Expense                  | 110,040     | 356                           | 1,324,697                  | 4,834,406     | 3,958,527            | 261,388                         | 388,865         | 355,051                                  | 4,963,831     | 9,798,237   |
| Other Income and Expenses                |             |                               |                            |               |                      |                                 |                 |                                          |               |             |
| Other Expense                            | 0           | 15,725                        | 0                          | 17,068        | 446,014              | 0                               | 0               | 0                                        | 446,014       | 463,082     |
| Total Net Expenses                       | 110,040     | 16,081                        | 1,324,697                  | 4,851,474     | 4,404,542            | 261,388                         | 388,865         | 355,051                                  | 5,409,845     | 10,261,319  |

**A.A. WORLD SERVICES AND GENERAL SERVICE BOARD  
CONSOLIDATED  
YTD CAPITAL PROJECTS REPORT  
JANUARY THROUGH JUNE 2026**

|                                        | AMOUNT           | ESTIMATED ANNUAL MAINTENANCE                               |
|----------------------------------------|------------------|------------------------------------------------------------|
| <b>Communications</b>                  |                  |                                                            |
| Meeting Guide App Development          | 2,428            | Estimated annual Meeting Guide App maintenance is \$66,000 |
| Website Development                    | 31,090           | Estimated annual website maintenance is \$236,000          |
| Audio video equipment                  | 0                | No maintenance is required                                 |
| <b>Total Communications</b>            | <b>33,518</b>    |                                                            |
| <b>Technology Services</b>             |                  |                                                            |
| ERP Enhancements                       | 5,500            | Estimated annual ERP maintenance is \$66,000               |
| AAWS App High Level Design             | 0                | No maintenance is required                                 |
| Uninterrupted Power Supply Devices     | 0                | No maintenance is required                                 |
| Meraki Wireless Access Points          | 0                | No maintenance is required                                 |
| Computers and Peripherals              | 5,874            | No maintenance is required                                 |
| <b>Total Technology Services</b>       | <b>11,374</b>    |                                                            |
| <b>Publishing</b>                      |                  |                                                            |
| Computers and Peripherals              | 2,699            | No maintenance is required                                 |
| <b>Total Publishing</b>                | <b>2,699</b>     |                                                            |
| <b>Office Retrofit since January 1</b> | <b>1,306,573</b> |                                                            |
| <b>TOTAL CAPITAL EXPENDITURES</b>      | <b>1,354,164</b> |                                                            |
| <b>CAPITAL EXPENDITURE BUDGET</b>      | <b>2,091,788</b> |                                                            |
| <b>REMAINING BUDGET</b>                | <b>737,624</b>   |                                                            |
| <b>% OF BUDGET SPENT</b>               | <b>65%</b>       |                                                            |

**RESERVE FUND BALANCE HISTORY**  
**2015 - 2026**

| DATE     | ASSETS     | GV<br>SUBSCRIPTION<br>LIABILITY | BALANCE    | OPERATING<br>EXPENSES | MONTHS OF<br>EXPENSES |
|----------|------------|---------------------------------|------------|-----------------------|-----------------------|
| 12/31/15 | 14,583,935 | 1,903,842                       | 12,680,093 | 16,655,754            | 9.14                  |
| 12/31/16 | 14,958,734 | 1,841,125                       | 13,117,609 | 17,034,889            | 9.24                  |
| 12/31/17 | 14,352,618 | 1,943,500                       | 12,409,118 | 16,726,806            | 8.90                  |
| 12/31/18 | 17,898,391 | 1,943,500                       | 15,954,891 | 19,072,945            | 10.04                 |
| 12/31/19 | 18,128,708 | 1,893,500                       | 16,235,208 | 20,703,929            | 9.41                  |
| 12/31/20 | 13,923,464 | 1,443,500                       | 12,479,964 | 18,806,219            | 7.96                  |
| 12/31/21 | 14,295,786 | 1,443,500                       | 12,852,286 | 17,554,866            | 8.79                  |
| 12/31/22 | 14,192,560 | 1,243,500                       | 12,949,060 | 20,105,896            | 7.73                  |
| 12/31/23 | 13,203,875 | 573,012                         | 12,630,863 | 21,095,796            | 7.18                  |
| 12/31/24 | 12,454,738 | 540,000                         | 11,914,738 | 21,799,168            | 6.56                  |
| 12/31/25 | 11,562,418 | 540,000                         | 11,022,418 | 21,427,634            | 6.17                  |
| 06/30/26 | 9,850,579  | 540,000                         | 9,310,579  | 22,459,727            | 4.97                  |

**2026 REFORECAST BUDGET**  
**A.A. WORLD SERVICES AND GENERAL SERVICE BOARD**

|                                                          | 2026<br>REFORECAST<br>BUDGET | 2026 ORIGINAL<br>BUDGET | 2025 ACTUAL       | 2024 ACTUAL        | 2023 ACTUAL        | 2022 ACTUAL        |
|----------------------------------------------------------|------------------------------|-------------------------|-------------------|--------------------|--------------------|--------------------|
| <b>OPERATING REVENUE</b>                                 |                              |                         |                   |                    |                    |                    |
| <b>Literature (excluding Convention)</b>                 |                              |                         |                   |                    |                    |                    |
| Gross Literature Sales                                   | 16,301,682                   | 18,672,343              | 15,264,029        | 14,452,652         | 14,641,176         | 11,999,441         |
| Shipping Charges                                         | 376,798                      | 431,593                 | 352,813           | 340,281            | 294,321            | 277,893            |
| Discounts                                                | (679,878)                    | (778,748)               | (676,154)         | (568,379)          | (453,695)          | (482,071)          |
| Net Sales                                                | 15,998,602                   | 18,325,188              | 14,940,688        | 14,224,553         | 14,481,802         | 11,795,264         |
| Cost of Goods Sold                                       | 6,559,427                    | 8,429,586               | 7,333,473         | 6,585,045          | 7,726,991          | 6,901,151          |
| <b>Gross Profit</b>                                      | <b>9,439,175</b>             | <b>9,895,602</b>        | <b>7,607,214</b>  | <b>7,639,508</b>   | <b>6,754,811</b>   | <b>4,894,113</b>   |
| <b>Contributions</b>                                     |                              |                         |                   |                    |                    |                    |
| Individuals/Groups                                       | 10,500,000                   | 10,500,000              | 10,578,707        | 11,248,573         | 10,841,419         | 10,548,525         |
| Conference Delegate Fees                                 | 204,600                      | 204,600                 | 202,276           | 199,811            | 163,800            | 165,600            |
| Additional Conference Contributions                      | 210,000                      | 210,000                 | 227,476           | 245,551            | 219,186            | 162,640            |
| World Service Meeting Delegate Fees                      | 148,000                      | 148,000                 | 573               | 148,000            | 2,891              | 49,617             |
| World Service Meeting Fund                               | 100,000                      | 100,000                 | 48,399            | 94,772             | 24,775             | 35,682             |
| International Literature Fund                            | 60,000                       | 60,000                  | 43,424            | 143,102            | 41,484             | 54,513             |
| <b>Total Contributions</b>                               | <b>11,222,600</b>            | <b>11,222,600</b>       | <b>11,100,855</b> | <b>12,079,809</b>  | <b>11,293,556</b>  | <b>11,016,577</b>  |
| <b>Subscriptions</b>                                     |                              |                         |                   |                    |                    |                    |
| Everything AA                                            | 126,000                      | 0                       | N/A               | N/A                | N/A                | N/A                |
| <b>Convention</b>                                        |                              |                         |                   |                    |                    |                    |
| Souvenir Book Sales                                      | N/A                          | N/A                     | 215,505           |                    |                    |                    |
| Three Big Meeting Video                                  | N/A                          | N/A                     | 80,781            |                    |                    |                    |
| Cost of Goods Sold                                       | N/A                          | N/A                     | 151,106           |                    |                    |                    |
| <b>Gross Profit</b>                                      | <b>N/A</b>                   | <b>N/A</b>              | <b>145,180</b>    |                    |                    |                    |
| <b>TOTAL OPERATING REVENUE</b>                           | <b>20,787,775</b>            | <b>21,118,202</b>       | <b>18,853,249</b> | <b>19,719,318</b>  | <b>18,048,367</b>  | <b>15,910,691</b>  |
| <b>OPERATING EXPENSE</b>                                 |                              |                         |                   |                    |                    |                    |
| Salary                                                   | 10,047,817                   | 10,374,015              | 9,051,503         | 9,153,868          | 8,469,058          | included below     |
| Recoupment of Convention Overhead                        | N/A                          | N/A                     | (545,000)         | N/A                | N/A                | N/A                |
| Vacancy Allowance                                        | 0                            | (207,480)               | N/A               |                    |                    |                    |
| GV HR Shared Services Payment                            | (33,298)                     | (33,298)                | (14,930)          |                    | 0                  | 0                  |
| Employee Benefits                                        | 2,152,629                    | 2,187,831               | 2,227,658         | 2,021,421          | 1,879,954          | included below     |
| Payroll Taxes                                            | 878,071                      | 868,999                 | 747,864           | 752,466            | 692,343            | included below     |
| Subtotal Personnel                                       | 13,045,219                   | 13,190,067              | 11,467,095        | 11,927,755         | 11,041,355         | 10,303,829         |
| Professional Fees                                        | 1,700,631                    | 1,468,467               | 1,568,925         | 1,748,646          | 1,841,628          | 1,756,363          |
| Printing, Postage, and Supplies                          | 404,770                      | 383,023                 | 562,386           | 604,373            | 575,949            | 451,413            |
| Data, Automation & Website                               | 780,737                      | 748,529                 | 718,367           | 578,785            | 573,591            | 611,490            |
| Insurance                                                | 109,445                      | 97,000                  | 88,147            | 75,217             | 70,884             | 69,575             |
| Facility and Equipment                                   | 1,243,941                    | 1,294,867               | 1,423,830         | 1,287,410          | 1,223,760          | 1,258,295          |
| GV Rent Payment                                          | (15,060)                     | (15,060)                | (55,710)          |                    |                    |                    |
| Travel and Meeting                                       | 2,498,357                    | 2,388,181               | 2,195,212         | 2,462,059          | 2,147,709          | 1,854,281          |
| Other                                                    | 162,700                      | 154,000                 | 134,894           |                    | 193,436            | 228,127            |
| <b>TOTAL OPERATING EXPENSE</b>                           | <b>19,930,740</b>            | <b>19,709,074</b>       | <b>18,103,145</b> | <b>18,684,245</b>  | <b>17,668,310</b>  | <b>16,533,372</b>  |
| <b>OPERATING SURPLUS/(DEFICIT) BEFORE DEPRECIATION**</b> | <b>857,035</b>               | <b>1,409,128</b>        | <b>750,104</b>    | <b>1,035,073</b>   | <b>380,057</b>     | <b>(622,681)</b>   |
| Depreciation                                             | 615,000                      | 950,000                 | 751,325           | 843,246            | 1,056,630          | 1,184,394          |
| <b>OPERATING SURPLUS/(DEFICIT) AFTER DEPRECIATION</b>    | <b>242,035</b>               | <b>459,128</b>          | <b>(1,222)</b>    | <b>191,827</b>     | <b>(676,573)</b>   | <b>(1,807,075)</b> |
| <b>Non-Operating Revenue</b>                             |                              |                         |                   |                    |                    |                    |
| Investment                                               |                              | 0                       | 1,627,915         | 1,420,864          | 1,344,343          | (1,228,234)        |
| <b>Total Non-Operating Revenue</b>                       | <b>0</b>                     | <b>0</b>                | <b>1,627,915</b>  | <b>1,420,864</b>   | <b>1,344,343</b>   | <b>(1,228,234)</b> |
| <b>Non-Operating Expense</b>                             |                              |                         |                   |                    |                    |                    |
| <b>Cash</b>                                              |                              |                         |                   |                    |                    |                    |
| International Literature Fund                            | 20,000                       | 20,000                  | 18,868            | 13,723             | 17,110             | 29,296             |
| G.S.B. support for La Viña                               | 434,000                      | 434,000                 | 440,142           | 571,939            | 755,749            | 636,604            |
| Recommended addition to Reserve Fund*                    | 250,000                      | 250,000                 |                   |                    |                    |                    |
| <b>Non-Cash</b>                                          |                              |                         |                   |                    |                    |                    |
| Inventory Adjustment                                     |                              |                         |                   |                    |                    | 821,900            |
| Pension                                                  |                              |                         | 14,522            | (3,976,446)        | (2,398,106)        | (1,199,878)        |
| Post-Retirement Medical                                  |                              |                         | 27,226            | (653,275)          | 243,253            | (2,327,970)        |
| <b>Total Non-Operating Expense</b>                       | <b>704,000</b>               | <b>704,000</b>          | <b>500,758</b>    | <b>(4,044,059)</b> | <b>(1,381,994)</b> | <b>(2,040,048)</b> |
| <b>NON-OPERATING SURPLUS/(DEFICIT)</b>                   | <b>(704,000)</b>             | <b>(704,000)</b>        | <b>1,127,157</b>  | <b>5,464,923</b>   | <b>2,726,337</b>   | <b>811,814</b>     |
| <b>GRAND TOTAL SURPLUS/(DEFICIT)</b>                     | <b>(461,965)</b>             | <b>(244,872)</b>        | <b>1,125,935</b>  | <b>5,656,750</b>   | <b>2,049,764</b>   | <b>(995,261)</b>   |

\*Any additional funds available at the end of 2026 will be recommended for addition to the Reserve Fund

\*\*Operating Surplus/(Deficit) Before Depreciation Less GSB support for La Vina

|         |         |         |         |           |             |
|---------|---------|---------|---------|-----------|-------------|
| 423,035 | 975,128 | 309,962 | 463,134 | (375,692) | (1,259,285) |
|---------|---------|---------|---------|-----------|-------------|

**2026 REFORECAST CAPITAL EXPENDITURE BUDGET**  
**A.A. WORLD SERVICES AND GENERAL SERVICE BOARD**

|                                    | 2026<br>REFORECAST | 2026 ORIGINAL    | 2025 ACTUAL    |
|------------------------------------|--------------------|------------------|----------------|
| <b>COMMUNICATIONS</b>              |                    |                  |                |
| Meeting Guide App Development      | 22,600             | 22,600           | 41,763         |
| Website Development                | 68,063             | 39,120           | 25,832         |
| Digital Publication Project        | 0                  | 0                | 25,813         |
| Analytics Reporting Data Warehouse | 0                  | 0                | 32,614         |
| Audio video equipment              | 2,459              | 100              | 6,995          |
| <b>TOTAL COMMUNICATIONS</b>        | <b>93,122</b>      | <b>61,820</b>    | <b>133,017</b> |
| <b>PUBLISHING</b>                  |                    |                  |                |
| Computer Equipment                 | 3,000              | 3,000            | 8,926          |
| Digital Publication Platform       | 0                  | 0                | 25,813         |
| Digital Distribution of Videos     | 0                  | 0                | 24,349         |
| <b>TOTAL PUBLISHING</b>            | <b>3,000</b>       | <b>3,000</b>     | <b>59,088</b>  |
| <b>TECHNOLOGY SERVICES</b>         |                    |                  |                |
| ERP Enhancement                    | 5,500              | 110,000          | 27,050         |
| New Contributions Platform         | 121,000            | 0                | 0              |
| AAWS App High Level Design         | 0                  | 30,000           | 0              |
| Purchase of Everything AA app      | 165,000            | 0                | 0              |
| Uninterrupted Power Supply Devices | 2,768              | 2,768            | 0              |
| Cisco Switches                     | 0                  | 0                | 32,033         |
| Digital Asset Repository           | 0                  | 0                | 15,500         |
| Meraki Wireless Access Points      | 0                  | 7,200            | 0              |
| Conference Rooms Audio Visual      | 44,869             | 0                | 0              |
| Equipment                          | 6,000              | 30,000           | 32,090         |
| <b>TOTAL TECHNOLOGY SERVICES</b>   | <b>345,137</b>     | <b>179,968</b>   | <b>106,673</b> |
| <b>OFFICE RETROFIT<sup>1</sup></b> | <b>1,607,225</b>   | <b>1,850,000</b> | <b>492,775</b> |
| <b>TOTAL CAPITAL EXPENDITURE</b>   | <b>2,048,484</b>   | <b>2,094,788</b> | <b>791,553</b> |
| <b>TOTAL WITHOUT RETROFIT</b>      | <b>441,259</b>     | <b>244,788</b>   | <b>298,778</b> |

<sup>1</sup>\$Approx 1.6M of the \$2.1M retrofit budget rolled over from 2025 to 2026.

AAGV

# FINANCIAL STATEMENTS

UNAUDITED

**AA Grapevine Inc.**  
**Statements of Activities - Actual vs Budget and Prior Year**  
**(Income Statement)**  
**For the periods ending June 30, 2026 and 2025**

|                                                    | Actual              | Budget              | Variance<br>Actual vs<br>Budget | Prior Year          | Variance<br>Actual vs<br>Prior Year |
|----------------------------------------------------|---------------------|---------------------|---------------------------------|---------------------|-------------------------------------|
| <b>Grapevine</b>                                   |                     |                     |                                 |                     |                                     |
| <b>Circulation (Average Number of Subscribers)</b> |                     |                     |                                 |                     |                                     |
| GV Print subscriptions                             | 40,954              | 40,900              | 54                              | 42,165              | (1,211)                             |
| GV Complete (Print & Online)                       | 6,080               | 5,615               | 465                             | 5,566               | 514                                 |
| GV Online subscriptions                            | 4,774               | 4,600               | 174                             | 4,027               | 747                                 |
| GV App subscriptions                               | 9,076               | 8,775               | 301                             | 6,876               | 2,200                               |
| <b>Total Circulation</b>                           | <b>60,884</b>       | <b>59,890</b>       | <b>994</b>                      | <b>58,634</b>       | <b>2,250</b>                        |
| Revenue per Print subscription                     | \$ 2.69             | \$ 2.61             | \$ 0.08                         | \$ 2.53             | \$ 0.16                             |
| Revenue per GV Complete (Print & Online)           | \$ 4.03             | \$ 3.98             | \$ 0.05                         | \$ 3.97             | \$ 0.06                             |
| Revenue per GV Online subscription                 | \$ 2.27             | \$ 2.33             | \$ (0.06)                       | \$ 2.25             | \$ 0.02                             |
| Revenue per App subscription                       | \$ 2.54             | \$ 2.56             | \$ (0.02)                       | \$ 2.55             | \$ (0.01)                           |
| <b>Income</b>                                      |                     |                     |                                 |                     |                                     |
| Subscription Income                                |                     |                     |                                 |                     |                                     |
| Print Magazine                                     | \$ 661,294          | \$ 639,705          | 21,589                          | \$ 641,094          | 20,200                              |
| GV Complete                                        | 146,934             | \$ 133,382          | 13,552                          | 132,735             | 14,199                              |
| GV Online                                          | 65,081              | \$ 62,945           | 2,136                           | 54,476              | 10,605                              |
| GV App                                             | 138,249             | \$ 130,944          | 7,305                           | 105,349             | 32,900                              |
| GV Back Issues & Prison/Hospital Issues            | 60,275              | \$ 71,000           | (10,725)                        | 72,619              | (12,344)                            |
| Gift Certificate prior year catch up               | 21,519              | -                   | 21,519                          | -                   | 21,519                              |
| <b>Total Subscription Income</b>                   | <b>\$ 1,093,352</b> | <b>\$ 1,037,976</b> | <b>\$ 55,376</b>                | <b>\$ 1,006,273</b> | <b>\$ 87,079</b>                    |
| Cost of Goods Sold                                 |                     |                     |                                 |                     |                                     |
| Magazine Production                                | 173,506             | 175,000             | (1,494)                         | 194,789             | (21,283)                            |
| Audio Production                                   | 13,260              | 13,260              | -                               | 13,260              | -                                   |
| Warehousing                                        | 32,160              | 27,000              | 5,160                           | 34,069              | (1,909)                             |
| Postage                                            | 192,767             | 189,000             | 3,767                           | 208,993             | (16,226)                            |
| GV App                                             | 20,508              | 19,642              | 866                             | 15,801              | 4,707                               |
| <b>Total Cost of Goods Sold</b>                    | <b>432,202</b>      | <b>423,902</b>      | <b>8,300</b>                    | <b>466,912</b>      | <b>(34,710)</b>                     |
| <b>Gross Margin on Subscriptions</b>               | <b>\$ 661,150</b>   | <b>\$ 614,074</b>   | <b>\$ 47,076</b>                | <b>\$ 539,361</b>   | <b>\$ 121,789</b>                   |
| Other Published Items Income                       |                     |                     |                                 |                     |                                     |
| Books (reduced \$35k in May)                       | 356,583             | 496,700             | (140,117)                       | 448,277             | (91,694)                            |
| Audio Products                                     | 20,558              | 18,600              | 1,958                           | 18,172              | 2,386                               |
| Specialty Items                                    | 9,816               | 19,200              | (9,384)                         | 8,084               | 1,732                               |
| Specialty Items-International Convention           | -                   | -                   | -                               | 42,980              | (42,980)                            |
| <b>Total Other Published Items Income</b>          | <b>\$ 386,956</b>   | <b>\$ 534,500</b>   | <b>\$ (147,544)</b>             | <b>\$ 517,513</b>   | <b>\$ (130,557)</b>                 |
| Total Cost of Goods Sold                           |                     |                     |                                 |                     |                                     |
| Cost of Goods -Books and Booklets                  | 120,400             | 134,109             | (13,709)                        | 119,453             | 947                                 |
| Cost of Goods-Audio Products                       | 859                 | 600                 | 259                             | 152                 | 707                                 |
| Cost of Goods- Specialty Items                     | 2,278               | 4,800               | (2,522)                         | 1,617               | 661                                 |
| Cost of Goods-IC2025 Journal + Fulfill+Shipping    | -                   | -                   | -                               | 24,539              | (24,539)                            |
| Mailing-Postage, Fulfillment, and Other Services   | 30,164              | 38,333              | (8,169)                         | 49,420              | (19,256)                            |
| <b>Total Direct Cost</b>                           | <b>153,701</b>      | <b>177,842</b>      | <b>(24,141)</b>                 | <b>195,181</b>      | <b>(41,480)</b>                     |
| <b>Gross Margin - Other Published Items</b>        | <b>\$ 233,256</b>   | <b>\$ 356,658</b>   | <b>\$ (123,402)</b>             | <b>\$ 322,332</b>   | <b>\$ (89,076)</b>                  |
| <b>Total Gross Margin</b>                          | <b>\$ 894,405</b>   | <b>\$ 970,732</b>   | <b>\$ (76,327)</b>              | <b>\$ 861,693</b>   | <b>\$ 32,712</b>                    |

**AA Grapevine Inc.**  
**Statements of Activities - Actual vs Budget and Prior Year**  
**(Income Statement)**  
**For the periods ending June 30, 2026 and 2025**

| <b>Expenses</b>                                     | <b>Actual</b>       | <b>Budget</b>       | <b>Variance<br/>Actual vs<br/>Budget</b> | <b>Prior Year</b>   | <b>Variance<br/>Actual vs<br/>Prior Year</b> |
|-----------------------------------------------------|---------------------|---------------------|------------------------------------------|---------------------|----------------------------------------------|
| Editorial                                           |                     |                     |                                          |                     |                                              |
| Salaries                                            | 91,791              | 93,600              | (1,809)                                  | 89,085              | 2,706                                        |
| Payroll Taxes and Benefits                          | 21,569              | 21,000              | 569                                      | 17,287              | 4,282                                        |
| Freelance/Temp Help                                 | 77,279              | 76,800              | 479                                      | 89,717              | (12,438)                                     |
| Website Maint./Development                          | 40,694              | 39,000              | 1,694                                    | 42,167              | (1,473)                                      |
| <b>Total Editorial</b>                              | <b>231,333</b>      | <b>230,400</b>      | <b>933</b>                               | <b>238,256</b>      | <b>(6,923)</b>                               |
| Circulation And Business                            |                     |                     |                                          |                     |                                              |
| Salaries                                            | 338,395             | 339,750             | (1,355)                                  | 364,496             | (26,101)                                     |
| Payroll taxes and benefits                          | 120,225             | 123,000             | (2,775)                                  | 121,245             | (1,020)                                      |
| Fulfillment                                         | 130,391             | 137,502             | (7,111)                                  | 140,864             | (10,473)                                     |
| Fulfillment vendor credit                           | -                   | -                   | -                                        | (46,002)            | 46,002                                       |
| App Development                                     | 24,000              | 24,000              | -                                        | 24,000              | -                                            |
| Professional fees                                   | 68,801              | 75,500              | (6,699)                                  | 64,725              | 4,076                                        |
| AAWS HR Allocation                                  | 11,280              | 11,280              | -                                        | 6,553               | 4,727                                        |
| Bank/CC service charges                             | 45,620              | 43,200              | 2,420                                    | 41,050              | 4,570                                        |
| <b>Total Circulation And Business</b>               | <b>738,714</b>      | <b>754,232</b>      | <b>(15,519)</b>                          | <b>716,931</b>      | <b>21,782</b>                                |
| General And Administrative                          |                     |                     |                                          |                     |                                              |
| Meetings and conferences                            | 12,824              | 17,496              | (4,672)                                  | 10,629              | 2,195                                        |
| Occupancy & Insurance                               | 17,880              | 15,870              | 2,010                                    | 31,447              | (13,567)                                     |
| Office supplies and expenses                        | 27,029              | 25,200              | 1,829                                    | 33,148              | (6,119)                                      |
| IC2025 Expenses                                     | -                   | -                   | -                                        | 11,045              | (11,045)                                     |
| <b>Total General And Administrative</b>             | <b>57,733</b>       | <b>58,566</b>       | <b>(833)</b>                             | <b>86,269</b>       | <b>(28,536)</b>                              |
| <b>Total Operating Expenses</b>                     | <b>\$1,027,780</b>  | <b>\$1,043,198</b>  | <b>(\$15,419)</b>                        | <b>\$1,041,456</b>  | <b>(\$13,677)</b>                            |
| <b>Grapevine Operating Income (Loss)</b>            | <b>(\$133,373)</b>  | <b>(\$72,466)</b>   | <b>(\$60,907)</b>                        | <b>(\$179,763)</b>  | <b>\$46,390</b>                              |
| Non-Operating Income/Expenses                       |                     |                     |                                          |                     |                                              |
| Depreciation Expense                                | 71,731              | 72,000              | (269)                                    | 65,670              | 6,061                                        |
| Interest from Reserve Fund                          | 4,500               | 4,500               | -                                        | 4,500               | 0                                            |
| <b>Total Non-Operating Income (Expense)</b>         | <b>\$ (67,231)</b>  | <b>\$ (67,500)</b>  | <b>\$ 269</b>                            | <b>\$ (61,170)</b>  | <b>\$ (6,061)</b>                            |
| <b>Grapevine Net Income (Loss)</b>                  | <b>\$ (200,604)</b> | <b>\$ (139,966)</b> | <b>\$ (60,638)</b>                       | <b>\$ (240,933)</b> | <b>\$ 40,329</b>                             |
| Transfer from Reserve Fund                          | 200,000             | 200,000             | -                                        | 150,000             | 50,000                                       |
| Adjustment in Prior Year Accounting Estimate        | \$ (402,834)        | \$ -                | (402,834)                                | \$ -                | \$ (402,834)                                 |
| <b>Grapevine Net Income (Loss) after Adjustment</b> | <b>\$ (403,438)</b> | <b>\$ 60,034</b>    | <b>\$ (463,472)</b>                      | <b>\$ (90,933)</b>  | <b>\$ (312,505)</b>                          |

**AA Grapevine Inc.**  
**Statements of Activities - Actual vs Budget and Prior Year**  
**(Income Statement)**  
**For the periods ending June 30, 2026 and 2025**

|                                                    | Actual            | Budget            | Variance<br>Actual vs<br>Budget | Prior Year       | Variance<br>Actual vs<br>Prior Year |
|----------------------------------------------------|-------------------|-------------------|---------------------------------|------------------|-------------------------------------|
| <b>La Viña</b>                                     |                   |                   |                                 |                  |                                     |
| <b>Circulation (Average Number of Subscribers)</b> |                   |                   |                                 |                  |                                     |
| LV Print subscriptions                             | 6,232             | 7,010             | (778)                           | 7,689            | (1,457)                             |
| LV Complete                                        | 192               | 166               | 26                              | 158              | 34                                  |
| LV Online subscriptions                            | 115               | 93                | 22                              | 83               | 32                                  |
| LV App subscriptions                               | 380               | 378               | 2                               | 430              | (50)                                |
| <b>Total Circulation</b>                           | <b>6,919</b>      | <b>7,647</b>      | <b>(728)</b>                    | <b>8,360</b>     | <b>(1,441)</b>                      |
| <br>                                               |                   |                   |                                 |                  |                                     |
| Revenue per Print subscription                     | \$ 2.82           | \$ 2.70           | \$ 0.12                         | \$ 2.41          | \$ 0.41                             |
| Revenue per LV Complete (Print & Online)           | \$ 3.95           | \$ 4.13           | \$ (0.18)                       | \$ 4.19          | \$ (0.24)                           |
| Revenue per LV Online subscription                 | \$ 2.19           | \$ 2.20           | \$ (0.01)                       | \$ 2.26          | \$ (0.07)                           |
| Revenue per App subscription                       | \$ 2.52           | \$ 2.60           | \$ (0.08)                       | \$ 2.45          | \$ 0.07                             |
| <b>Income</b>                                      |                   |                   |                                 |                  |                                     |
| Subscription Income                                |                   |                   |                                 |                  |                                     |
| Print Magazine                                     | 52,678            | 56,781            | (4,103)                         | 55,491           | (2,813)                             |
| LV Complete                                        | 2,274             | 2,047             | 227                             | 1,981            | 293                                 |
| LV Online                                          | 757               | 614               | 143                             | 563              | 194                                 |
| LV App                                             | 2,870             | 2,948             | (78)                            | 3,166            | (296)                               |
| LV Back Issues                                     | 8,501             | 8,700             | (199)                           | 7,158            | 1,343                               |
| Gift Certificate prior year catch up               | 1,969             | -                 | 1,969                           | -                | 1,969                               |
| <b>Total Subscription Income</b>                   | <b>\$ 69,049</b>  | <b>\$ 71,090</b>  | <b>\$ (2,041)</b>               | <b>\$ 68,359</b> | <b>\$ 690</b>                       |
| Direct Cost                                        |                   |                   |                                 |                  |                                     |
| Magazine Production                                | 29,464            | 29,650            | (186)                           | 30,181           | (717)                               |
| Audio Production                                   | 5,235             | 5,235             | -                               | 5,235            | -                                   |
| Postage                                            | 11,236            | 11,400            | (164)                           | 13,197           | (1,961)                             |
| LV App                                             | 430               | 170               | 260                             | 262              | 168                                 |
| <b>Total Direct Cost</b>                           | <b>46,366</b>     | <b>46,455</b>     | <b>(89)</b>                     | <b>48,875</b>    | <b>(2,509)</b>                      |
| <b>Gross Margin on Subscriptions</b>               | <b>\$ 22,682</b>  | <b>\$ 24,635</b>  | <b>\$ (1,952)</b>               | <b>\$ 19,484</b> | <b>\$ 3,199</b>                     |
| Other Published Items Income                       |                   |                   |                                 |                  |                                     |
| Books and Booklets                                 | 105,222           | 91,900            | 13,322                          | 82,929           | 22,293                              |
| Specialty Items                                    | 7,541             | 9,750             | (2,209)                         | 2,096            | 5,445                               |
| 10% of Convention Journal Income                   | -                 | -                 | -                               | 2,500            | (2,500)                             |
| <b>Total Other Published Items Income</b>          | <b>\$ 112,763</b> | <b>\$ 101,650</b> | <b>\$ 11,113</b>                | <b>\$ 87,525</b> | <b>\$ 25,238</b>                    |
| Cost of Goods                                      | 32,445            | 29,500            | 2,945                           | 26,405           | 6,040                               |
| <b>Gross Margin - Other Published Items</b>        | <b>\$ 80,318</b>  | <b>\$ 72,150</b>  | <b>\$ 8,168</b>                 | <b>\$ 61,120</b> | <b>\$ 19,198</b>                    |
| <b>Total Gross Margin</b>                          | <b>\$ 103,000</b> | <b>\$ 96,785</b>  | <b>\$ 6,216</b>                 | <b>\$ 80,604</b> | <b>\$ 22,396</b>                    |

**AA Grapevine Inc.**  
**Statements of Activities - Actual vs Budget and Prior Year**  
**(Income Statement)**  
**For the periods ending June 30, 2026 and 2025**

| Expenses                                              |                     |                     | Variance           |                     |                               |
|-------------------------------------------------------|---------------------|---------------------|--------------------|---------------------|-------------------------------|
|                                                       | Actual              | Budget              | Actual vs Budget   | Prior Year          | Variance Actual vs Prior Year |
| Editorial                                             |                     |                     |                    |                     |                               |
| Salaries                                              | 88,671              | 89,000              | (329)              | 83,438              | 5,233                         |
| Payroll taxes and benefits                            | 34,558              | 34,200              | 358                | 35,324              | (766)                         |
| Freelance/Temp Help                                   | 18,720              | 20,000              | (1,280)            | 14,361              | 4,359                         |
| Website Maint./Development                            | 10,050              | 8,550               | 1,500              | 7,489               | 2,561                         |
| Total Editorial                                       | 151,999             | 151,750             | 249                | 140,612             | 11,387                        |
| Circulation And Business                              |                     |                     |                    |                     |                               |
| Salaries                                              | 76,088              | 77,000              | (912)              | 79,535              | (3,447)                       |
| Payroll taxes and benefits                            | 32,745              | 33,000              | (255)              | 32,758              | (13)                          |
| Professional fees                                     | 6,370               | 7,000               | (630)              | 9,645               | (3,275)                       |
| Fulfillment - Subscription orders                     | 26,737              | 28,500              | (1,763)            | 31,075              | (4,338)                       |
| AAWS HR Allocation                                    | 3,762               | 3,762               | -                  | 1,404               | 2,358                         |
| Total Circulation And Business                        | 145,702             | 149,262             | (3,560)            | 154,417             | (8,715)                       |
| General And Administrative                            |                     |                     |                    |                     |                               |
| Meetings & Conferences                                | 3,893               | 3,502               | 391                | 4,367               | (474)                         |
| Occupancy & Insurance                                 | 5,962               | 5,652               | 310                | 15,809              | (9,847)                       |
| Office Supplies & Expense                             | 2,025               | 1,800               | 225                | 1,824               | 201                           |
| IC2025 Expenses                                       | -                   | -                   | -                  | 1,250               | (1,250)                       |
| Total General And Administrative                      | 11,880              | 10,954              | 926                | 23,250              | (11,370)                      |
| <b>Total Operating Expenses</b>                       | <b>\$ 309,580</b>   | <b>\$ 311,966</b>   | <b>\$ (2,385)</b>  | <b>\$ 318,279</b>   | <b>\$ (8,698)</b>             |
| <b>Total Operating Income (Shortfall)</b>             | <b>\$ (206,581)</b> | <b>\$ (215,181)</b> | <b>\$ 8,600</b>    | <b>\$ (237,675)</b> | <b>\$ 31,094</b>              |
| <b>Depreciation Expense</b>                           | <b>12,658</b>       | <b>14,700</b>       | <b>(2,042)</b>     | <b>12,979</b>       | <b>(321)</b>                  |
| <b>Net Income / Shortfall before GSB Contribution</b> | <b>(219,239)</b>    | <b>(229,881)</b>    | <b>10,642</b>      | <b>(250,654)</b>    | <b>31,415</b>                 |
| <b>Contribution from GSB</b>                          | <b>\$ 219,239</b>   | <b>\$ 229,881</b>   | <b>\$ (10,642)</b> | <b>\$ 250,654</b>   | <b>\$ (31,415)</b>            |
| <b>Net Income (Shortfall)</b>                         | <b>\$ -</b>         | <b>\$ -</b>         | <b>\$ -</b>        | <b>\$ -</b>         | <b>\$ -</b>                   |

**AA Grapevine Inc.**  
**Statements of Financial Position**  
 (Balance Sheet)  
**June 30, 2026 and 2025**

|                                          | June 30, 2026       | June 30, 2025       | Variance            |
|------------------------------------------|---------------------|---------------------|---------------------|
| <b>Assets</b>                            |                     |                     |                     |
| Current Assets                           |                     |                     |                     |
| Cash And Cash Equivalents                | \$ 112,828          | \$ 84,715           | \$ 28,113           |
| Accounts Receivable Net                  | 189,577             | 277,516             | (87,939)            |
| Accounts Receivable GSB                  | 64,388              | 97,479              | (33,091)            |
| Subscription Liability Fund              | 540,000             | 540,000             | -                   |
| Inventory                                | 402,758             | 391,249             | 11,510              |
| Total Current Assets                     | 1,309,551           | 1,390,958           | (81,407)            |
| Other Assets                             |                     |                     |                     |
| Prepaid Expenses                         | 63,346              | 71,510              | (8,164)             |
| Security Deposits                        | 13,676              | 14,756              | (1,080)             |
| Mobile App Net                           | 292,567             | 372,411             | (79,844)            |
| Work in Progress                         | 6,607               | -                   | 6,607               |
| Fixed Assets Net                         | 62,929              | 66,775              | (3,846)             |
| Total Other Assets                       | 439,125             | 525,451             | (86,326)            |
| <b>Total Assets</b>                      | <b>\$ 1,748,676</b> | <b>\$ 1,916,410</b> | <b>\$ (167,733)</b> |
| <b>Liabilities and Net Assets</b>        |                     |                     |                     |
| Current Liabilities                      |                     |                     |                     |
| Accounts Payable & Accrued Expenses      | \$ 250,585          | \$ 362,565          | \$ (111,980)        |
| Inter-Company Due to AAWS                | 400,872             | 531,247             | (130,375)           |
| Total Accounts Payable                   | 651,457             | 893,812             | (242,355)           |
| Other Current Liabilities                |                     |                     |                     |
| International Convention-Deferred Income | -                   | 21,431              | (21,431)            |
| Deferred Income Subscriptions            | 1,735,896           | 1,678,817           | 57,079              |
| Gift Certificate CTM                     | 2,085               | 8,878               | (6,793)             |
| Total Other Current Liabilities          | 1,737,981           | 1,709,125           | 28,856              |
| Total Liabilities                        | 2,389,438           | 2,602,937           | (213,499)           |
| Net Assets                               |                     |                     |                     |
| Net Assets - Beginning Balance           | (237,323)           | (595,593)           | 358,270             |
| Change in Prior Year Accounting Estimate | (402,834)           |                     | (402,834)           |
| Consolidated Net Income (Shortfall)      | (604)               | (90,933)            | 90,329              |
| Total Net Assets                         | (640,761)           | (686,527)           | 45,765              |
| Total Liabilities And Net Assets         | <b>\$ 1,748,676</b> | <b>\$ 1,916,410</b> | <b>\$ (167,734)</b> |

**AA Grapevine Inc.**  
**Rolling Cash Flow Forecast**  
**For the Twelve Months Ended December 31, 2026**

| Grapevine & La Vina Revenue                            | ACTUAL     |             |            |             |              |             | FORECAST    |             |             |             |             |             |            |  |
|--------------------------------------------------------|------------|-------------|------------|-------------|--------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|------------|--|
|                                                        | Jan-26     | Feb-26      | Mar-26     | Apr-26      | May-26       | Jun-26      | Jul-26      | Aug-26      | Sep-26      | Oct-26      | Nov-26      | Dec-26      | Total      |  |
| Consolidated Net Income (Shortfall)                    | \$ (4,068) | \$ (32,549) | \$ 2,660   | \$ (60,086) | \$ (140,275) | \$ (50,089) | \$ (10,000) | \$ (22,109) | \$ (15,000) | \$ (50,000) | \$ (15,000) | \$ (13,092) | (409,608)  |  |
| Accounts Receivable                                    | 59,363     | 19,199      | 14,883     | (50,905)    | 30,953       | (7,083)     | 2,500       | 2,500       | 2,500       | 2,500       | 2,500       | 2,500       | 81,409     |  |
| La Vina Reimbursement Billed                           | (38,194)   | (35,337)    | (33,086)   | (52,753)    | (27,848)     | (32,020)    | (30,768)    | (37,289)    | (26,587)    | (48,858)    | (25,072)    | (33,926)    | (421,738)  |  |
| La Vina Reimbursement Received                         | 30,848     | 40,153      | 38,194     | 35,337      | 33,086       | 52,753      | 27,848      | 32,020      | 30,768      | 37,289      | 26,587      | 48,858      | 433,741    |  |
| Draw from Reserve Fund                                 | -          | 200,000     | -          | -           | -            | -           | -           | -           | -           | -           | -           | -           | 200,000    |  |
| Reduction of Subscription Liability                    | -          | -           | -          | -           | -            | -           | -           | 200,000     | -           | -           | -           | -           | 200,000    |  |
| Inventory                                              | (20,887)   | 12,680      | 18,496     | (43,283)    | (9,748)      | 10,252      | (10,000)    | (10,000)    | (25,000)    | (10,000)    | (10,000)    | 10,000      | (87,490)   |  |
| Prepaid expenses                                       | 26,310     | (6,345)     | 4,572      | 4,113       | 8,891        | 27,046      | (5,000)     | (2,500)     | (2,500)     | (2,500)     | (2,500)     | (2,500)     | 47,087     |  |
| Depreciation/Amortization                              | 13,548     | 13,548      | 13,749     | 13,749      | 14,749       | 14,450      | 14,450      | 14,450      | 14,450      | 14,450      | 14,450      | 14,450      | 170,493    |  |
| Accounts Payable & Accrued Expenses                    | 25,967     | 30,649      | 153        | 95,439      | (44,101)     | (14,229)    | (5,000)     | (5,000)     | (5,000)     | (5,000)     | (5,000)     | (5,000)     | 63,878     |  |
| Intercompany Due AAWS Charged                          | 23,343     | 42,621      | 42,942     | 33,478      | 44,487       | 44,000      | 44,000      | 44,000      | 44,000      | 44,000      | 44,000      | 44,000      | 494,871    |  |
| Intercompany Due AAWS Paid                             | (43,807)   | (43,807)    | (54,043)   | (54,043)    | (54,043)     | (39,714)    | -           | (80,000)    | (43,440)    | (52,082)    | (52,073)    | (43,807)    | (560,859)  |  |
| Deferred Income                                        | (99,610)   | (135,772)   | (66,565)   | 31,135      | 63,958       | 18,656      | (5,000)     | (5,000)     | (5,000)     | (5,000)     | (5,000)     | (5,000)     | (218,197)  |  |
| Mobile App/Work in Progress                            | (8,610)    | (1,841)     | (23,605)   | 8,261       | 10,900       | (7,000)     | (4,000)     | (4,000)     | (5,000)     | (4,000)     | (4,000)     | (4,000)     | (46,895)   |  |
| Gift Certificates                                      | 6,123      | (1,103)     | 2,207      | 364         | (4,500)      | (3,804)     | 500         | 500         | 500         | 500         | 500         | 500         | 2,287      |  |
| Total Adjustments to reconcile Net Revenue to Net Cash | (25,606)   | 134,645     | (42,103)   | 20,892      | 66,782       | 63,305      | 29,529      | 149,680     | (20,310)    | (28,701)    | (15,609)    | 26,075      | 358,586    |  |
| Cash at Beginning of Period                            | 179,000    | 149,327     | 251,423    | 211,979     | 172,785      | 99,612      | 112,828     | 132,357     | 259,928     | 224,618     | 145,917     | 115,611     | 179,000    |  |
| Cash at End of Period                                  | \$ 149,327 | \$ 251,423  | \$ 211,979 | \$ 172,785  | \$ 99,612    | \$ 112,828  | \$ 132,357  | \$ 259,928  | \$ 224,618  | \$ 145,917  | \$ 115,611  | \$ 128,594  | \$ 128,594 |  |